

# CHANGES TO THE WAY YOU THINK ABOUT SOLAR

## Key messages for you to use with your customers:

- If you're thinking of putting solar on the roof of your home or business, these simple steps will ensure you get the most out of your investment.
- My quote includes getting you a smart inverter and ensuring that the settings comply with Victorian Standards.
- Setting up a smart inverter is mandated by your distribution company and will help you get the most out of your solar investment by enabling more exports and less tripping across the network.
- I'll also make sure your solar Distributed Energy Resource (DER) is registered through the Australian Energy Market Operator (AEMO) to ensure you can export and receive your Feed In Tariff (FIT).
- After you've been installed, check your retail plan with Victorian Energy Compare to make sure you're getting the best rate and FIT.
- The change is supported by Solar Victoria as a way of supporting small-scale renewable generation technologies.